AUTOMOTIVE FINANCE

Auto Finance Champion Level 1 course will help you to develop your skills in Automotive Finance. Get certified to get ahead of the competition.

BFSI Academy offers a three days comprehensive training program extensively focused on Automotive Finance. The course focuses on global auto finance scenario with focus on USA and European Markets. The intensive program is designed to give you a thorough and comprehensive understanding of international practices in automotive finance.

The participants will learn about the automotive finance markets, FICO credit scoring systems, dealer finance, lease finance, fleet finance and recovery mechanisms. This intensive course uses a balance of lectures, workshops, case studies and discussions. The program emphasizes on active participation from delegates and includes exercises and case studies.

The course is mainly directed to those working in software companies or intending to work in software companies.

Location: Pune, India
Introduction to Banking - Level 1 Certification Program

Duration:
3 full days. Normally held on FRI, SAT and SUN.

Your investment for this program is:
Rs.7,500 plus service tax (currently 12.36%) Fees include all the tuition, full course documentation, lunches and refreshments for the duration of the program but does not include accommodation facility.

Full course fees is payable in advance by local cheque or demand draft drawn in favor of “MVL Consulting Private Ltd.”

Maximum Batch Size : 25 Participants

Certification:
Auto Finance Champion Level 1

Pre-requisites: None

Why should you attend:
Auto Finance Sector offers large number of opportunities. Various regulations and competition have made Auto Finance Sector a major money spinner for many software companies.

Program Contents

Day 1:
- Auto Finance Methodologies
- Auto Finance Related Regulations in USA and Europe
- Retail Consumer Finance
- Wholesale Finance
- Dealer Finance
- Inventory Funding
- Fleet Financing
- Exit Route for Financers
- Securitization

Day 2:
- Understanding Credit Risk
- Credit Assessment Process
- Credit Scoring and Credit Scoring Process
- FICO Scoring Models
- Credit Bureaus
- Credit Reports
- Fair Credit Reporting Act, USA

Day 3:
- Collections and Remarketing
- Repossessions
- Role of Collectors
- Collection Process
- Fair Debt Collection Practices Act, USA
- Collection and Payment Reconciliations
- Role Plays
- Tests and Evaluation

Why should you attend:
Auto Finance Sector offers large number of opportunities. Various regulations and competition have made Auto Finance Sector a major money spinner for many software companies.
# Program Booking Form

**MVL Consulting Training Services**

**Program Booking Form**

<table>
<thead>
<tr>
<th>Phone</th>
<th>Post</th>
<th>Fax</th>
<th>Email &amp; Web</th>
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</thead>
</table>
| +91-20-25466154 | MVL Consulting P. Ltd.  
#17, Laxman Villa,  
Near Jog Hospital,  
Paud Road,  
Pune 411038, India | +91-20-25422874 | info@mvlco.com  
www.mvlco.com  
mail@bfsia.com  
www.bfsia.com |

## Program details

<table>
<thead>
<tr>
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## Delegate details

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## Organisation details

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## Approving authority details

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<tr>
<td>Department</td>
<td>Telephone</td>
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<tr>
<td>Email</td>
<td>Signature</td>
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## Terms and Conditions

Please read carefully before signing. Signing will tantamount to acceptance.

### Registration Fees:

A full invoice will be sent out when we receive your booking. Fees must be paid in full prior to program start date. The fees include course material and lunch/refreshment, if so declared in the program brochure. The course fees are exclusive of taxes and applicable taxes will have to be paid additionally, unless otherwise stated in the program brochure. Cheques or drafts should made payable to “MVL Consulting Private Limited” and should be payable at par at Pune/Mumbai. No cash payments are accepted. Please note that if full payment is not received prior to program start date, then the admission may be refused.

### Joining Instructions:

Joining instructions will be sent on receipt of booking and full payment.

### Change of terms and location of program:

It may be necessary for reasons beyond our control to alter the venue, trainer/s, time-table, contents of a program. Fees will be refunded if the program is cancelled by MVL Consulting Private Limited. We accept no liability for any other cost, losses or damages.

### Cancellation and transfers:

50% of the full fee will be charged if cancellation takes place between 28 and 14 days before the start of the program. The full fee will be charged if cancellation occurs 14 days or less before the start of the program. Substitutes can be accepted at any time providing we have received confirmation in writing.